



Xtract Universal

Integration of revenue-relevant SAP data in Salesforce:
ENGIE relies on Xtract Universal

The challenge: Integration of SAP data in Salesforce

ENGIE Germany uses CSV export to integrate sales-relevant data from various SAP clients into Salesforce. The technical possibilities of this process were limited and prone to errors. The solution to this should be a standard tool that allows for fast and code-free integration.

“For us, Xtract Universal is a very helpful tool for SAP data integration and an essential component in implementing our digitization and automation strategy.”

Dirk Maschke, IT Project Manager, ENGIE Deutschland GmbH

The solution

Xtract Universal software from SAP interface specialist Theobald Software can be used to store data streams from SAP in any target environment, and that is why it was selected. The interface is almost independent of the desired or existing data warehouse technology and thus also fits into existing data integration landscapes.

Area of application and benefits

Installation was completed within half a day – including all transports in SAP. ENGIE can now realize 14 different inquiries for sales purposes from around 28 million SAP data records of the last ten years.

Data connections for other areas have been gradually implemented: In the financial sector, Xtract Universal ensures a fast and clean data flow in the areas of invoice monitoring, SLA and SLD monitoring. Approximately 50 branches can receive commercial reports containing SAP data extracted by Xtract Universal according to their specific and individual requirements. SAP data also flows into the SQL server-based construction company reminder tool. The subsidiary ENGIE Refrigeration uses the solution from Theobald for project controlling and monitoring, even all the way down to the employee level.

Furthermore, the Treasury division will also use the interface in the future. Xtract Universal is also a fixed component within the framework of the system change to SAP planned for early 2021. The required data from the three different SAP systems that have been used so far will be integrated into SAP HANA via a Theobald interface. The SAP-HANA implementation is accomplished using the Greenfield Approach. If employees need data from the old SAP systems, they can nonetheless access it via the Theobald interface.



Project overview

Company

ENGIE Deutschland GmbH

Challenge

Transfer of SAP data to Salesforce and other non-SAP systems

Solution

Xtract Universal

Implementation

0,5 days

Advantages

Time savings and increase in quality due to high degree of automation; optimization of the quality of the master data

The client

ENGIE Deutschland GmbH offers technical building systems, plant and process engineering, facility management, energy management, and industrial refrigeration technology. Around 3,900 employees use their know-how, as well as technical infrastructure and customized services, to support customers throughout Germany in making their buildings, facilities and core processes more efficient. The company belongs to the French Engie group. More information can be found at <https://www.engie-deutschland.de>.

